#### **NSQF QUALIFICATION FILE**

# Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

#### CONTACT DETAILS OF THE BODY SUBMITTING THE QUALIFICATION FILE

#### Name and address of submitting body:

Beauty & Wellness Sector Skill Council
Office no. - UG-5B, Upper Ground Floor, Himalaya House-23, Kasturba Gandhi Marg,
Connaught Place, Delhi-110001

#### Name and contact details of individual dealing with the submission

Name: Ms. Monica Bahl

Position in the organisation: CEO

Address if different from above: Same as above

Tel number(s): 011 - 40342940/42/44/45

E-mail address: ceo@bwssc.in

# List of documents submitted in support of the Qualifications File

- 1. Qualifications Pack
- 2. Industry Validations letters
- 3. Industry Endorsement tracker
- 4. Integrated Occupational Map
- 5. Summary Sheet
- 6. Model Curriculum

### Model Curriculum to be added which will include the following:

- Indicative list of tools/equipment to conduct the training
- Trainer's qualification
- Lesson Plan
- Distribution of training duration into theory/practical/OJT component

# Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

#### SUMMARY

1	Qualification Title: Senior Yoga Trainer (B&W)
2	Qualification Code, if any: QP BWS/Q2205
3	NCO code and occupation: NCO-2015/NIL
4	Nature and purpose of the qualification (Please specify whether qualification is
	short term or long term):
	Nature of the qualification
	- a Qualification Pack (QP)
	The main purpose of the qualification
	- will enable the individual to specialize in imparting training for Yoga Services
	Body/bodies which Beauty & Wellness Sector Skill Council (B&WSSC) will award the qualification
	quamouton
5	Body/bodies which will award the qualification: Beauty & Wellness Sector Skill
	Council (B&WSSC)
6	Body which will accredit providers to offer courses leading to the qualification:
	Beauty & Wellness Sector Skill Council (B&WSSC)
7	Whether accreditation/affiliation norms are already in place or not, if applicable
	(if yes, attach a copy) : Yes
8	Occupation(s) to which the qualification gives access: Senior Yoga Trainer (B&W) (Yoga Services)
9	Job description of the occupation: A Senior Yoga Trainer (B&W) is a
	professionally trained individual with an advanced training in Yoga for holistic
	wellness, happiness and harmony; and is able to work with the clients by
	conducting the advanced yoga asanas, advanced pranayamas, advanced
	meditations and relaxation techniques to counterbalance unhealthy lifestyle, and
	manage a healthy body with a sound mind. S/he is also expected to train Yoga
	Trainers on the intricacies of yoga services to enhance the quality of life.
10	Licensing requirements, N/A
10	Licensing requirements: N/A Statutory and Regulatory requirement of the relevant sector (documentary
11	evidence to be provided): N/A
12	
13	Anticipated volume of training/learning required to complete the
	qualification: 450 Hours (390 Hours with 1 Compulsory Elective NOS: 60 hours)
	1. BWS/N2214 Conduct the Advanced Bal Yoga sessions
	60 Hours (30 Hours + 30 Hours OJT)
	2. BWS/N2215 Conduct the Advanced Mahila Yoga sessions
	60 Hours (30 Hours + 30 Hours OJT)
	, ,
	3. BWS/N2216 Conduct the Advanced Vridha Yoga sessions
	60 Hours (30 Hours + 30 Hours OJT)

### **NSQF QUALIFICATION FILE**

Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

14 Indicative list of training tools required to deliver this qualification:

Yoga Mats/ Mysore Rugs/ Towels /Durries, Yoga Blankets, Electrical
Heater/Induction OR Gas Stove OR 5 Litre Kettle for boiling water, Container (25 Lts-50 Ltrs Capacity), Neti-Pot, Yoga Cushions (optional), First Aid Kit



# Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

#### 15 Entry requirements and/or recommendations and minimum age:

- Minimum educational qualification Graduate
- Training Diploma course in Yoga / Level 5 Yoga Trainer (B&W) (BWS/Q2203)
- Experience Mandatory 24 months as a Yoga Trainer
- Age: 18 years

# Progression from the qualification (Please show Professional and academic progression): Entrepreneur

- Arrangements for the Recognition of Prior learning (RPL): Currently Beauty & Wellness Sector Skill Council (BWSSC) is doing the RPL assessments after covering learning hours of 12 hours and then followed by the assessments. The assessments are happening in online basis. There are three phases of assessments which is followed in all assessment process of different job roles-
  - 1. Theory- weightage 70%
  - 2. Practical- Weightage 30% (Hands on assessment + Viva)

The theory questions are objective type with multiple choice option, out of which we have some pictorial questions also. VIVA questions are also based on the job role and the practical questions are assessed on the hands-on performance. (Detailed Assessment Plan is attached in the folder)

- International comparability where known (research evidence to be provided):
  This Level 6 qualification compares with UK NOS: Level 4
- 19 Date of planned review of the qualification by: 08-03-2024
- 20 Formal structure of the qualification Mandatory components

mahila yoga sessions

	wandatory components				
(i)	Title of component and identification code/NOSs/Learning outcomes	Estimated size (learning hours)	Level		
	BWS/N9001 Prepare and maintain work area	12	3		
	BWS/N2207 Conduct the advanced yoga sessions for holistic wellness and train the yoga instructors/trainers	234	6		
	BWS/N2205 Conduct advanced hatha Yoga sessions and train the yoga instructors	80	6		
	BWS/N9002 Maintain health and safety of workplace	12	3		
	BWS/N9003 Create a positive impression at the workplace	52	3		
	Sub Total (A)	390* *inclusive of 60 hours of OJT			
(ii)	Elective components (Compulsory Elective: 60 hours)				
	BWS/N2214 Conduct the advanced bal Yoga sessions	60	6		
	BWS/N2215 Conduct the advanced	60	6		

# **NSQF QUALIFICATION FILE**

Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

BWS/N2216 Conduct the advanced	60	6				
vridha yoga sessions						
(B) 60 Hours (for 1 Elective NOS) (C) 180 Hours (for 3 Elective NOS)						
Total (A+B) = 450 Hours						
Total (A+C) = 570 Hours						
Instructor-Led Online Module - 60 Hour	S					

Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

# SECTION 1 ASSESSMENT

21	Body/Bodies which will carry out assessment:
	1. Aspiring Minds
	2. Mettl (Mercer)
	3. Amrit Skills
	4. Vedokt
	5. Skill Mantra
	6. Prima
	7. IRIS
	8. IYD
	9. Green Arrows
	10. SPIWD
	11. Trendsetters
	12. Star Projects
	13. Radiant Infonet
	14. Navriti Technologies Pvt Ltd
	15. Khwaspuria Advisory Pvt Ltd
	16. Glocal Thinkers
	17. Eduvantage
	18. Diversified Business Solution Pvt Ltd
	19. Demorgia Consulting Services Pvt Ltd
22	How will RPL assessment be managed and who will carry it out?
	Give details of how RPL assessment for the qualification will be carried out
	and quality assured.
	The DDL accomment will be corried out through are accomment
	The RPL assessment will be carried out through pre assessment,
	identifying the skills gaps, provide bridge training to cover the competency gap and then conduct final assessment of the candidates
	gap and their conduct illar assessment of the candidates

#### **NSQF QUALIFICATION FILE**

23

# Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

Describe the overall assessment strategy and specific arrangements which have been put in place to ensure that assessment is always valid, reliable and fair and show that these are in line with the requirements of the NSQF.

Assessment is done through third parties who are affiliated to B&WSSC as Assessment Body. Assessors are trained & certified by B&WSSC through Training of Assessors program. The assessment involves two processes. The first process is gathering the evidence of the competency of individuals. The second part of the assessment process is the judgement as to whether a person is competent or not. The assessment plan contains the following information:

The assessments are happening in online/offline basis. There are three phases of assessments which is followed in all assessment process of different job roles-

Theory- weightage 30%

# NSQF QUALIFICATION FILE Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

Practical+ VIVA- Weightage 70% (Hands on assessment + Oral questioner)

The theory questions are objective type with multiple choice option, out of which we have some pictorial questions also. VIVA questions are also based on the job role and the practical questions are assessed on the hands-on performance.

Criteria on decision making & process manual is attached in the folder (Attachment name – Assessment Process)

Please attach most relevant and recent documents giving further information about assessment and/or RPL.

Give the titles and other relevant details of the document(s) here. Include page references showing where to find the relevant information.

#### ASSESSMENT EVIDENCE

Complete a grid for each component as listed in "Formal structure of the qualification" in the Summary.

NOTE: this grid can be replaced by any part of the qualification documentation which shows the same information – i.e., Learning Outcomes to be assessed, assessment criteria and the means of assessment.

#### **NSQF QUALIFICATION FILE**

Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

#### 24. Assessment evidences

**Title of Component:** Senior Yoga Trainer (B&W)

#### CRITERIA FOR ASSESSMENT OF TRAINEES

Job Role Senior Yoga Trainer (B&W)

**Qualification Pack** BWS/Q2205

Sector Skill Council Beauty & Wellness

### **Guidelines for Assessment**

- Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC.
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 3. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
- 4. Individual assessment agencies will create unique question papers for theory part foreach candidate at each examination/training center (as per assessment criteria below).
- 5. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/training center based on this criterion.
- 6. To pass the Qualification Pack, every trainee should score a minimum of 70% in aggregate.
- 7. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack.

Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Mark s
Conduct Advanced Hatha Yoga sessions and trainthe Yoga Instructors	24	76	-	•
1. ensure appropriate ambience for guests toperform the Advanced Hatha Yoga session	1	1	,	,
2. provide appropriate opening and closure of thesession through prayer/chanting/meditation	1	1	-	-
<b>3.</b> perform and instruct loosening exercises or sukshma vyayama as agreed with the guest andarrangement of the organisation	1	1	-	-

**NCVET Code** 

2021/BW/BWSSC/04245

# **NSQF QUALIFICATION FILE**

Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

4. perform and instruct classical asanas as agreed with the guest and arrangement of the	1	2	-	-
organisation				



# Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

Assessment Criteria for Outcomes	Theor y Marks	Practica IMarks	t	Viva Mark s
<b>5.</b> perform and instruct pranayamas as agreed with the guest and arrangement of the organisation	1	2	-	-
<b>6.</b> perform and instruct mudras and bandhas asagreed with the guest and arrangement of the organisation	1	2		
7. perform and instruct kriyas as agreed with theguest and arrangement of the organisation	1	2	-	).
8. recognise, adjust and adapt to specific guestneeds in the evolving professional relationship	1	2		-
9. recognise and manage the subtle dynamics inherent in the guestrelationship	1	1	-	-
10. implement effective teaching methods, adapt tounique styles of learning, provide supportive and effective feedback, acknowledge the guests progress, and cope with unique difficulties / successes	1	2	-	-
11. transmit the value of self-awareness and self-responsibility throughout the process	1	2	-	-
<b>12.</b> develop appropriate practice strategies to the guest	1	2	-	-
<b>13.</b> set the goals, expectations and aspirations of the guest	1	1	-	-
Assessment Criteria for Outcomes	Theor y Mark s	Practic a IMark s	Projec t Marks	Viva Mark s
Conduct the Advanced yoga sessions forholistic wellness and train the yoga instructors/trainers	25	75	-	-
ensure appropriate ambience forguests to perform the Advanced Yoga sessions	_	2	-	-
2. provide appropriate opening and closure of thesession through prayer/chanting/meditation	1	2	-	-
3. recognise, adjust and adapt to specific guest needs in the evolving professional relationship	_	1	-	-

NCVET Code

2021/BW/BWSSC/04245

NSQF QUALIFICATION FILE
Approved in 8<sup>th</sup> NSQC-NCVET meeting, dated: 27<sup>th</sup> May 2021

4. recognise and manage the subtle		0		
dynamicsinherent in the teacher/ guest	_	2	-	-
relationship				



# Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

Assessment Criteria for Outcomes		Practica IMarks	t	Viva Mark s
5. implement effective teaching methods, adapt tounique styles of learning, provide supportive and effective feedback, acknowledge the guests progress and cope with unique difficulties / successes	1	2		-
<b>6.</b> transmit the value of self-awareness and self-responsibility throughout the process	_	1		-
7. develop appropriate practice strategies to theguest	1	2	-	_
8. set the goals, expectations and aspirations of theguest	-	2		-
9. determine which aspects of the guests' conditions, goals and aspirations might be addressed through Advanced Yoga sessions	9	2	-	-
10. select and prioritise the use of yoga tools andtechniques	1	1	-	-
11. modify and adapt the sequence of yoga practices appropriate to the needs of guests	1	2	-	-
12. deliver appropriate practices for individuals as well as group, taking into consideration the assessment of their conditions, limitations, possibilities and the overall practice strategy	1	2	-	-

Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Mark s
Prepare and maintain work area	30	70	-	-
PC1. ensure that ambient conditions are suitable fortheclient and the service procedures to be carried out in a hygienic, safe and disinfected environment such as using air purifiers to reduce dust, dander, smoke, allergens & odour resulting in a healthier, fresher & cleaner environment, restructuring the workplace set- up, by keeping a minimum distance of2 meters in between two clientele, practicing social distancing by avoiding	2	6	-	•

**NCVET Code** 

2021/BW/BWSSC/04245

# **NSQF QUALIFICATION FILE**

Approved in 8th NSQC-NCVET meeting, dated: 27th May 2021

The state of the s	1	may 2021	
handshakes/ hugs to			
coworkers/ clientele, etc.			
DOO 11 off and a local at 10 l			
PC2. identify and select suitable equipment	2	5 -	_
andproducts required for the respective			
services			
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Approved in 8th NSQC, Dated: 27th Ma	Theor	Practica	Projec	
Assessment Criteria for Outcomes	y Marks	IMarks	t Marks	Viva Marks
PC3. set up the equipment and prepare theproducts for services in adherence to the salonprocedures and product/ equipment guidelines	2	5	-	-
PC4. place disposable sheet on a sanitized trolleyand organize the products in it or in area convenient and efficient for service delivery	2	5	-	-
PC5. prepare sterilisation solution as per organisational standards using approved productsand as per manufacturer's instructions	2	5	-	-
PC6. sterilize, disinfect and place the tools on thetray as per organisational standards using recommended solutions and conditions; tools such as comedone extractor, scissors, pack brush, waterbowl, electrical machine's probes, waxing tools, nailcare sets, comb, gel brushes, gel jars, gel polishes, nail art brushes, toe- separators, etc. in conditions such as time, temperature, etc.	2	6	-	-
PC7. dispose waste materials in adherence to theindustry requirements; waste materials such as cotton, wax, strips, hair, disposable linen, disposable head bands, disposable gowns, disposable apron, disposable hair gear, disposableface mask, disposable gloves, disposable spatula, disposable wax strips, open single use packed products, etc.	2	5	-	-
PC8. identify ways to optimize usage of materialincluding water in various tasks/activities/processes	2	5		
PC9. check for spills/leakages occurred whileproviding services	2	4		
PC10. identify and segregate recyclable, non-recyclable and hazardous waste generatedinseparate bin	2	4		
PC11. discard the unused open single usepackedproducts properly in a closed bin	2	4		

PC12. ensure electrical equipment and appliances are switched off when not in use	2	4	
PC13. store records, materials and equipmentsecurely in line with the policies	2	4	

Assessment Criteria for Outcomes		IMarks	Projec t Marks	Viva Marks
PC14. conduct awareness program (such as for Covid19) for the employees and display posters/ signage's promoting regular hand- washing and respiratory hygiene in the premises	2	4		
PC15. set up and promote digital modes of payment to lessen any kind of cross infection	2	4		
NOS Total	30	70	-	-

Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Mark s
Maintain health and safety of the work area	33	67	-	-
PC1. ensure proper supply of Personal Protective Equipment such as tissues, antibacterial soaps, alcohol-based hand cleansers, triple layered surgical face masks, gloves, etc. for the employees and clientele	3	7	-	-
PC2. ensure maintaining basic hygiene and keepproper distance between the clientele to avoid any kind of cross infection, basic hygiene such aswearing disposable N-95/ triple layered surgical face mask, gloves, apron, washing/ sanitizing hands & taking bath at regular intervals, etc.	3	6	-	-
PC3. set up and position oneself, equipment, chemicals, products and tools in the work areato meet legal, hygiene and safety requirements	3	6	-	-
PC4. clean and sterilize all tools and equipmentbefore and after use	3	6	-	-
PC5. maintain one's posture and position to minimize fatigue, risk of injury and chances ofcross infection	3	6	-	-

PC6. dispose waste materials in accordance to the industry accepted standards	3	6	1	•
PC7. maintain first aid kit and keep oneselfupdated on the first aid procedures	3	6	•	-
PC8. identify and document potential risks andhazards in the workplace	3	6	-	•

Assessment Criteria for Outcomes	Theor y Marks	IMarks	Projec t Marks	Viva Marks
PC9. accurately maintain accident reports	3	6	-	-
PC10. report health and safety risks/ hazards toconcerned personnel	3	6		
PC11. use tools, equipment, chemicals and products in accordance with the guidelines andmanufacturers' instructions	3	6		
NOS Total	33	67	-	-

Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Mark s
Appearance and Behavior	8	14	-	-
PC1. ensure maintaining good health and personal hygiene such as sanitized hands, neatly tied and covered hair, clean nails, etc.	2	4	-	-
PC2. meet the organization's standards of grooming (courtesy, behavior and efficiency) such as engaging with clients with no gender stereotyping, demonstrate confidenceat the workplace, positioning self and client in a manner, to ensure privacy, comfort and well-being of all the genders throughout the services, managingstress, working in teams, etc.	2	4	-	
PC3. stay free from intoxicants while on duty	2	2	-	-
PC4. wear and carry organization's uniform and accessories correctly and smartly by sanitizing it inhot water with detergent and bleach	2	4	-	-
Task execution as per	10	18	-	-

organization'sstandar ds				
PC5. take appropriate and approved actions inlinewith instructions and guidelines	2	3	-	-
PC6. participate in workplace activitiesasa part of the larger team	2	4	-	-

Assessment Criteria for Outcomes	Theor v	Practica IMarks	Projec t	Viva Marks
	Marks		Marks	
PC7. report to supervisor immediately in case thereare any work issues	2	3	-	-
PC8. use appropriate language, tone and gestureswhile interacting with guests from different cultural and religious backgrounds, age, disabilities and gender	2	4	-	-
PC 9: improve upon existing techniques of services by updating skills, such as, learning about digital technologies (by using digital platform for booking an appointment, making bills & payments, collecting feedback); financial literacy (opening savings bank accounts, linking Aadhaar card to bank account, using various e-commerce platforms); selfownership, etc.	2	4	-	-
Communication and Information record	18	32	-	-
PC10. communicate procedure related information to guests based on the sectors code of practices and organizations procedures/ guidelines	2	5	-	-
PC11. communicate role related information to stakeholders in a polite manner and resolve queries, if any	2	3	-	-
PC12. assist and guide guests to services orproducts based on their needs	2	4	-	-
PC13. report and record instances of aggressive/ unruly behavior and seek assistance	2	3	-	-
PC14. use communication equipment (phone, email etc.) as mandated by the organization	2	3	-	-
PC15. carry out routine documentation (such as recording details related to employee's tasks, services taken and feedback given by clients) legibly and accurately in the desired format	2	3	-	-

PC16. maintain confidentiality of information, as required, in the role	2	4	-	-

# NSQF QUALIFICATION FILE Approved in 8th NSQC, Dated: 27th May, 2021

PC17. communicate the internalization of gender & itsconcepts at work place	2	4	-	-
PC18. conduct various workshops for the employees at workplace; using range of technologies that aid PwDs at the workplace, etc.	2	4	-	-
NOS Total	36	64	-	-
Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Mark s
Conduct the Advanced Bal Yoga sessions	25	75	-	-
1. components that should be covered duringthe session yoga sloka bhajansmeditation chanting omand its essence group activity moral values skit/activity	1	3	-	-
2. ensure appropriate ambience for the children toperform the Advanced Bal yoga	1	2	-	-
3. provide appropriate opening and closureof thesession through prayer/chanting/meditation	_	2	-	-
4. obtain information of child's medical history, background, preferences from parents beforestarting the session	1	2	-	-
5. work on enhancing child's resilience andcopingfrequency, thereby helping them adapt and cope with negative life events	_	2	-	-
6. work on cultivating balanced psychological and physiological responses to stress, such as improvedstress management reduced problematic stress responses decreased cortisol concentrations	1	3	-	-
7. address the spiritual needs of the childrenand help to mould their character through valuebasedcurriculum	1	2	-	-

8. introduce children to various Indian scriptures (Ramayana, Bhagwat Purana) andderive lessons ofright values and moral principles	_	2	-	-
<b>9.</b> provide a fun and non-competitive environment forchildren to internalize the teachings	1	3	-	-
<b>10.</b> ensure that there is discipline and respectamongchildren and for their respective teachers	_	2	-	-

Assessment Criteria for Outcomes	Theor y Marks	Practica IMarks	Projec t Marks	Viva Marks
11. ensure that the teachings in class are inclusiveand applicable to all children and their respective communities. The parents should feel comfortablereinforcing at home what is taught in classes	1	3	-	-
12. implement effective teaching methods, adapt to unique styles of learning, provide supportive and effective feedback, acknowledge the child's progress, and copewith unique difficulties / successes	1	2	-	-
13. transmit the value of self- awarenessand self-responsibility throughout the process	1	2	-	-
14. elicit the goals, expectations andaspirations of the child	1	2	-	-
15. integrate information from the intake, evaluation and observation to develop a working assessment ofthe child's condition, limitations and possibilities	1	2	-	-
16. determine which aspects of thechildren'sconditions, goals and aspirations might be addressedthrough Advanced Bal yoga	_	2	-	-
17. select and priorities the use of yogatools andtechniques	1	3	-	-
18. modify and adapt the sequence of yogapractices appropriate to the needs of children	1	2	-	-
19. deliver appropriate practices for individuals aswell as group, taking into consideration the assessment of their conditions, limitations, possibilities and the overall practice strategy	1	2	-	-

20. provide instruction, demonstration, education of the children using multimodel strategies of education such as audio-visual tools, kinesthetic learning tools, etc.	1	2	-	-
21. foster trust by establishing an appropriate environment throughprivacy, confidentiality andsafety	1	3	-	-

Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Marks
22. practice effective student-centered communication based upon a respect for and sensitivity to individual familial, cultural, social, ethnicand religious factors	1	2	-	
23. gather feedback, re-assess and refine the practice to determine short-term or long-term goalsand priorities	_	2	-	
24. accept and follow ethical principles andrelatedconcepts from the yoga tradition to professional interactions and relationships	_	2	-	-
25. inform children about the various forms of yoga and its effect on body and mind	1	2	-	-
26. use a broad range of mind-body-based healing tools in conjunction with exercise based on needs, ages and ability levels to create effective practicesagainst ailments	1	2	-	-
27. apply yogic principles while conductingsessionsto enhance wellbeing, overcome illness and live a healthier and more meaningful life	1	2	-	-
28. perform and demonstrate all Advanced Bal Yogatechniques to children and ensure compliance to safety and health standards	1	2	-	-
29. assist children to perform all Advanced BalYoga techniques effectively	1	1	-	-
30. evaluate exercises performed bychildren andrecommend correction whenever required	_	2	-	-
31. coordinate with children's parents on yogiclifestyle counselling to ensure healthy body and mind	1	2	-	-

Assessment Criteria for Outcomes	Theor y Mark s	PracticalMark s		Viva Marks
32. ensure parents' satisfaction and assistin answering all queries that the children may have	_	2	-	-
33. leave the work area in a clean andhygieniccondition suitable for further classes	1	2	-	-
34. communicate any shortcomings to thesupervisor	1	2	-	-
35. address the spiritual needs of the children's andhelp to mould their characterthrough value based curriculum	_	2	-	-
NOS Total	25	75	-	-

Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Mark s
Conduct the Advanced Mahila Yoga sessions	28	72	-	-
1. ensure appropriate ambience for guests to perform the Advanced Mahila yoga sessions	1	3	-	-
2. provide appropriate opening and closure ofthesession through prayer/chanting/meditation	_	2	•	•
<b>3.</b> obtain permission/ notify the client for a physicalcontact with the guest during session, if required	1	2	-	-
<b>4.</b> obtain information on guests medical history, background, preferences, etc. before starting thesession	1	2	-	-
5. recognize, adjust and adapt to specific guestneeds in the evolving professional relationship	_	2	-	-

NSQF QUALIFICATION FILE Approved in 8th NSQC, Dated: 27th May, 2021

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<b>6.</b> recognize and manage the subtle dynamicsinherent in the teacher /guest relationship	1	3	-	-	

Assessment Criteria for Outcomes	Theor y Marks	Practica IMarks	Projec t Marks	Viva Marks
7. implement effective teaching methods, adapt tounique styles of learning, provide supportive and effective feedback, acknowledge the guests progress, and copewith unique difficulties / successes	1	2	-	-
8. transmit the value of self-awareness andself-responsibility throughout the process	_	2	-	-
develop and adjust appropriate practicestrategies to the guest	1	3	-	-
<b>10.</b> integrate information from the intake, evaluation and observation to develop a working assessment of the guests condition, limitations and possibilities	1	2	-	1
11. determine which aspects of the guests conditions, goals and aspirations might be addressed through Advanced Mahila yoga sessions	1	3	-	-
<b>12.</b> understand from guests, poses causinganysort of discomfort to them	1	2	-	-
<b>13.</b> educate the guests on benefits both baby andmother are gaining through this AdvancedMahilayoga session	1	2	-	
14. select and priorities the use of AdvancedMahila yoga tools and techniques	1	2	-	-
15. modify and adapt the sequence of yoga practices appropriate to the needs of guests	1	2	-	-
16. deliver appropriate practices for individuals as well as group, taking into consideration the assessment of their conditions, limitations, possibilities and the overall practice strategy	1	2	-	-
17. provide instruction, demonstration,education of the guests using multi-model strategies of education such as audio-visual tools, kinesthetic learning tools, etc.	1	3	-	-

18. foster trust by establishing an appropriate environment through privacy, confidentialityand safety	1	2	-	-
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Assessment Criteria for Outcomes	Theor y Marks	Practica IMarks		Viva Marks
19. practice effective, guest-centeredcommunication based upon a respect for, and sensitivity to, individual familial, cultural, social, ethnic and religious factors	1	2	-	-
20. gather feedback, re-assess and refine the practice to determine short-term or long-term goals and priorities	1	2	-	-
21. address new and changing conditions, goals, aspirations and priorities of the guest andto provide appropriate support	1	3	-	-
22. accept and follow ethical principles and related concepts from the yoga tradition to professional interactions and relationships	1	2	-	-
23. maintain neat and clean work area at alltimes	1	2	-	-
24. inform guests about various forms of Advanced Mahila yoga and its effect on body and mind	_	2	-	-
25. use a broad range of mind-body-based healing tools in conjunction with exercise based on needs, ages and ability levels to create effective practices against ailments	1	2	-	-
26. apply yogic principles to conduct guest sessionsto enhance well-being, overcome illness and live a healthier and more meaningfullife	_	2	-	-
27. perform and demonstrate all Advanced Mahilayoga techniques to guests and ensure compliance tosafety and health standards	1	2	-	-
<b>28.</b> assist guests to perform all Advanced Mahilatechniques effectively	1	2	-	-
29. evaluate exercises performed by guests andrecommend correction wheneverrequired	1	1	-	-

30. coordinate with guests on yogic lifestyle counselling to ensure healthy body and mind	1	2	-	-
31. ensure guest satisfaction and assist in answeringall guest queries	_	2	-	-

# NSQF QUALIFICATION FILE Approved in 8th NSQC, Dated: 27th May, 2021

<b>32.</b> store guest and equipment records, securely inline with the organizations policies	1	2		-
<b>33.</b> leave the work area in a clean andhygieniccondition suitable for further classes	1	1	-	-
<b>34.</b> communicate any shortcomings tothesupervisor	1	2	-	-
NOS Total	28	72	-	-

Assessment Criteria for Outcomes	Theor y Mark s	Practica IMarks	Projec t Marks	Viva Mark s
Conduct the Advanced Vridha Yoga sessions	29	71	•	-
1. ensure appropriate ambience forth elderlyguests to perform the AdvancedVridha yogasessions	1	3	-	-
2. provide appropriate opening and closure of thesession through prayer/chanting/meditation	_	2	-	-
<b>3.</b> obtain permission/ notify the guests for a physical contact with the guest during Advanced Vridha yoga session, if required	1	2	•	-
<b>4.</b> obtain information on guests medical history, background, preferences, etc. before starting theAdvanced Vridha yoga session	1	2	-	-
5. recognize, adjust and adapt to specificclient/studentneeds in the evolving therapeutic/professional relationship	_	2	-	-
6. recognize and manage the subtle dynamicsinherent in the teacher/ guest relationship	1	3	-	-
7. analyze the difficulties individuals are facing, dueto ageing, in performing various Advanced Vridha yoga poses	1	2	-	-
8. suggest guests to substitute warm-ups with briskwalking and jointmovements	1	2	-	-

9. teach standing yoga poses triangle pose(konasana series) and standing spinal twist(katichakrasanas)	1	3		-
<b>10.</b> teach sitting yoga poses butterfly pose, cradling (ifpossible), body rotation, cat stretch andchild pose (shishu asana)	1	2	-	-

Assessment Criteria for Outcomes	Theor y Marks	IMarks	Projec t Marks	Viva Marks
11. teach yoga poses which are performed lyingonthe back or stomach and focus on repetitions rather than holding any posture such as the cobra pose (bhujangasana), the locust pose (shalabhasana) orthe knee to chin press (pawanmuktasana)	1	3	-	-
12. teach yoga nidra which is by far the most essential part of any yoga practice, and as ageprogresses, it become seven more essential tohelp assimilate the effect of the asana practice in to our system	1	2	-	-
13. implement effective teaching methods, adaptto unique styles of learning, provide supportive and effective feedback, acknowledge the guestsprogress, andcope with unique difficulties / successes	1	2	-	-
14. transmit the value of self- awarenessand self-responsibility throughout the process	1	2	-	-
<b>15.</b> modify and adapt the sequence of yoga practicesappropriate to the needs of guests	1	2	-	-
16. deliver appropriate practices for individuals aswell asgroup, taking into consideration the assessment of their conditions, limitations, possibilities and the overall practice strategy	1	2	-	-
17. foster trust by establishing an appropriate environment through privacy, confidentiality and safety	1	3	-	-
18. practice effective, guest-centered communicationbased upon a respect for, and sensitivity to, individualfamilial, cultural, social, ethnic and religious factors	_	2	-	-
19. gather feedback, re-assess and refine thepractice to determine short-term or long-term goals and priorities	1	2	-	-
20. address new and changing conditions, goals, aspirationsand priorities of the guest and to provide appropriate support	1	2	-	-

Assessment Criteria for Outcomes	Theor y Marks	Practica IMarks	Projec t Marks	Viva Marks
21. accept and follow ethical principles and relatedconcepts from the yoga tradition to professional interactions and relationships	1	3	-	-
22. maintain neat and clean work area at all times	1	2	-	-
23. inform guests about the various forms of AdvancedVridha yoga and its effect on body andmind	1	2	-	-
<b>24.</b> use a broad range of mind-body-based healing tools in conjunction with exercise based on needs, ages and ability levels to create effective practices against ailments	_	2	-	-
<b>25.</b> apply yogic principles to conduct AdvancedVridha yoga sessions to enhancewell-being, overcome illness and live a healthier and moremeaningful life	1	2	-	-
<b>26.</b> perform and demonstrate all Advanced Vridhayoga techniques to guests and ensure compliance tosafety and health standards	1	2	-	-
<b>27.</b> assist guests to perform all Advanced Vridhayoga techniques effectively	1	2	-	-
<b>28.</b> evaluate exercises performed by guestsandrecommend correction whenever required	1	2	-	-
29. coordinate with guests on yogic lifestylecounselling to ensure healthy body and mind	1	1	-	-
<b>30.</b> ensure guest satisfaction and assist in answeringall guest queries	1	2	-	-
31. store guest and equipment records, securely inline with the organizations policies	1	2	-	-
<b>32.</b> leave the work area in a clean and hygieniccondition suitable for further classes	1	2	-	-
<b>33.</b> communicate any shortcomings to the supervisor	1	2	-	-

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NOS Total	29	71	-	-
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Approved in 8th NSQC, Dated: 27th May, 2021

#### Means of assessment 1

Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC.

The assessment for the theory part will be based on knowledge bank of questions created by the SSC.

Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training centre (as per assessment criteria below.)

Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/training centre based on these criteria.

#### **Means of assessment 2**

Add boxes as required.

#### Pass/Fail

To pass the Qualification Pack, every trainee should score a minimum of 70% in aggregate.

In case of successfully passing only certain number of NOS's, the trainee is eligible to take subsequent assessment on the balance NOS's to pass the Qualification Pack.

#### SECTION 2 22. EVIDENCE OF LEVEL

#### **OPTION A**

NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level descriptors	NSQF Level
Process	The individual is expected to conduct Advanced Ashtanga Vinyasa yoga, AdvancedHatha yoga sessions for groups and individuals combining poses/breathing and meditation exercises as well as conduct extensive training sessions and research in the field of yoga.	The role demands wide range of specialized technical skill, clarity of knowledge and practice in broad range of activities involving standard and nonstandards practices, such as maintaining neat and clean work area at alltimes, inform guests/ guests/ participants in various forms of yoga and its effect on body andmind, perform and demonstrate all kriya's /yogatechniques/mudras & bandhas, assist guests to perform all techniques effectively, evaluate asanas performed by guests and recommend correction, design courses/practice modules/schedules and the lesson plans, provide specialized trainings theoretically & graphically to yoga instructors to become specialized in Hatha Yoga and Ashtanga Vinyasa yoga and to assess their performance & design upskilling programs for them if needed. Along with these the Teacher is also expected to exhibit impeccable personal grooming and behavior to	6

## **NSQF QUALIFICATION FILE** create a positive

	of qualification/component: Senior Yoga Trainer		
NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level	NSQF Level
Joinain		descriptors	Level
		impression in front of guests & at the workplace andmaintain health and safety at the workplace.	
		Considering that all the above mentioned	
		outcomes are related to wide range of	
		specialized technical skill & clarity of	
		knowledgeand practice in broad range of	
		Yoga services involving standard and non-	
		standards practices, therefore, the job role is	
		pegged at level 06.	
		Since the individual's scope of work is not	
		limitedto well- developed skills with a clear	
		choice of procedures in familiar context but	
		even encompasses wide range of	
		specialized	
		technical skill such as hand on experience	
		about identifying/planning/preparing/delivering	
		/monitoring/evaluating Yoga services	
		training sessions and supporting &	
		coaching learners. Hence the individual	
		can't be placed at level 5 And as the job	
		holder doesn't require to hold a command	
		on wide ranging specialized theoretical and	
		practical skill which would have made the job holder accountable for planning/	
		preparing/conducting & evaluating of Yoga	
		servicestraining assessments, or managing the	
		centre operations/ quality related	
		aspects, therefore s/he can't be placed	
		at level 7	

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Professional	The individual is expected to exhibit in depth	The job holder is expected to exhibit factual and	6	

i itle/Name of	qualification/component: Senior Yoga Trainer	er (B&W) Level: 6	
NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level descriptors	NSQF Level
knowledge	knowledge of Yoga perspectives on the structure/states/functioning and conditions of the mind. knowledge of the range of Yoga practices and their potential therapeutic effects for common conditions, knowledge of counselling/ teaching methodology and knowledge & ability to design/ implement/assess and evaluate programmes to suit different groups of guests / students.	theoretical in broad contexts within HathaYoga & Ashtanga Vinyasa yoga such as knowledge of applicable legislation relating to the workplace/ evolution of the teachings and philosophy of Yoga tradition andits relevance and application/ understanding of Patanjali Yoga Sutras/ Hatha Yoga Pradipika/ Gheranda Samhita/ Shiva Samhita, understanding/effects & implications of various asanas /pranayams & mudras/ yama & niyama / yogic diet & yogic lifestyle. S/he should know about counseling/ teaching methodology, in depth knowledge of Human Anatomy and Physiology, generally accepted ethical principles of health care codesof conduct and yoga's ethical principles, currenttrends and recent developments in the field. S/he is also supposed to have basic knowledge and understanding of other schools of Yoga like Bhakti Yoga, Gyan Yoga, Karma Yoga etc. Abilityto speak read and write in the local vernacular language and English is always preferable for this position. Since all of the mentioned knowledge are related to factual and theoretical in broad contexts within Yoga services, therefore the individual can be	

litle/Name o	itle/Name of qualification/component: Senior Yoga Trainer (B&W)  Level: 6		
NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level descriptors	NSQF Level
		placed at level 6. The Job holder is expected to possess professional knowledge more than just knowledge of facts, principles, processes and general concepts about Yoga services but rather encompasses theoretical knowledge in broad contexts such as theories of adult learning and how to apply them in training delivery (like behavioral learning theory, cognitive learning theory & information processing theory) and factual knowledge of Yoga services like use of assessment tools to identify individual learning needs (one-to-one discussion, self-assessment &formal assessment tools), therefore s/he can't be placed at level 5 And as the job holders professional knowledge doesn't require to be wide ranging in regards to factual & theoretical knowledge like being able todo a comparative analysis of actual performance to expected outcomes of the Yoga services trainings delivered or to perform its evaluation of the effectiveness and efficiency or of its delivery & content, hence s/he can't be placed at level 7.	
Professional skill	The Job holder is expected to plan & organize the schedule for all services, bookings & training sessions for subordinates to be	The job holder is expected to exhibit a range of cognitive and practical skills required to generate solutions to specific in Hatha	6

NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level descriptors	NSQF Level
	undertaken by self or by the team and ensure adherence to the same. Further s/he must be able to take decision on a regular basis & solve problems being faced by self and team. The Job holder should also be able to analyze the data pertinent to the guest/ product/services and evaluate future course of action to make a decision.	Yoga & Ashtanga Vinyasa Yoga such as decision making ability pertaining to work, planning & organizing service feedback forms, building & managing relationships with customers, being a solution specialist. The jobholder must also apply, analyse, and evaluate the information gathered from observation.  Since all of the mentioned professional skills are related to cognitive & practical skills to generate solutions to specific problems within Yoga Services, therefore the individual can be placed at level 6.  The Job holder is expected to possess professional skills which are more than cognitive & practical skills required to accomplish tasks but rather practicing the same skills to generate solutions to specific problems in Yoga Services such as providing constructive and motivational feedback to improve the learner's application of learning of Yoga practices and related products at work to ensure maximum benefit to the guests and higher satisfaction levels which will result in increased interest of the learners in the training sessions and will also lower down the trend of absenteeism among the learners. Also managing a group environment in such a way	

Title/Name of qualification/component: Senior Yoga Trainer (B&W)		(B&W) Level: 6	
NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level descriptors	NSQF Level
		that the learners feel valued, supported, confident and be able to learn without any inhibitions. Therefore, the job holder can't be placed at level 5 And as the job holders cognitive & practical skills are not so wide enough to capture theplanning and designing of appropriate instruments as perneed of Yoga Services training's assessment or to know the various assessment methods and instruments for assessments the training deliveryof Yoga Services modules, hence the s/he can't be placed at level 7	
Core skill	The individual is expected to exhibit good communication skills including strong guest relationship establishment and maintenance, perform accurate record maintaining and possess basic understanding of environment to cater to the different requirements of variedtypes of guest tele along with reading about new products and services with reference to the organization and also from external forums such as websites and blogs	The job holder is expected to be reasonably good in mathematical calculation, a good understanding of social, political and should be reasonably good in data collecting, organizing information and logical communication such as knowledge of documenting call logs/reports/task lists/schedules, knowledge ofdrafting memos and e-mail providing work updates and enquiring relevant information's without language errors. The incumbent shouldkeep oneself abreast about new products and services and should know what to say,	6

# When to say & how to say to the customers without using

ritie/name (	of qualification/component: Senior Yoga Trainer	(B&W) Level: 6	)
NSQF	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level	NSQF
Domain		descriptors	Level
		jargon, slang or acronyms.	
		Thus, considering the core skills the job	
		holdercan be placed at level 6	
		Since the job holder core skills are not limited	
		to having fair authority on mathematical	
		calculation but is expected to be reasonably	
		good in it as s/he needs to practically &	
		factually exhibit it to the learners (i.e., Yoga	
		Instructors) that how using the various	
		products, economically with least possible	
		spillage and without compromising on the	
		standard of the yoga services, it can resultin	
		the substantial savings and a positive impact	
		on the centre's budget, hence s/he can't be	
		placed at level 5	
		And as the core skills are not so broad	
		enough to expect the job holder to be	
		perfect in the mathematical skills which	
		would have helped inplanning/ designing/	
		evaluating of the assessment of Yoga	
		services. Thus considering the core skills	
		the job holder can be placed at	
		level 6 Since the job holder core skills are not	
		limited to having fair authority on mathematical	
		calculation but is expected to be reasonably good	
		in it as s/he needs to practically & factually exhibi	l
		it to	
		the learners (i.e. Yoga Instructors) that how using	

Title/Name of qualification/component: Senior Yoga Trainer (Be		(B&W) Level: 6	ĵ
NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level descriptors	NSQF Level
		the various resources, economically with least possible spillage and without compromising on the standard of the Yoga services it can result in the substantial savings and a positive impact on the centre's budget, hence s/he can't be placed at level 5 And as the core skills are not so broad enough to expect the job holder to be perfect in the mathematical skills which would have helped inplanning/ designing/ evaluating of the assessment of Yoga Services training delivery, therefore s/he can't be placed at level 7.	
Responsibility	The individual is responsible to deliver assessing and training of Yoga Instructors and guests for a range of therapies S/he is also responsible for managing & leading the team of subordinates.	The job holder is expected to take responsibility for own work & learning as S/he is an expert Yoga Instructor with extensive training to be able to impart or teach the Yoga Instructors to specialize in Hatha Yoga & Ashtanga Vinyasa Yoga tradition and counsel the guests using a broad range of mind bodybased yogic tools. The individual conducts Yoga training sessions, extensive research and assessments for adherence to quality norms. The job holder is also expected to take full responsibility for other's works and learning. Given that the individual is responsible for	6

	NSQF QUALIFICATION FILE						
-			own				

Title/Name o	tle/Name of qualification/component: Senior Yoga Trainer (B&W)  Level: 6				
NSQF Domain	Outcomes of the Qualification/Component	How the outcomes relate to the NSQF level descriptors	NSQF Level		
		work & learning and also responsible for the			
		work & learning of the team i.e., Yoga			
		Instructors& Yoga teachers, hence s/he can			
		be placed at level 6			
		Since the individual's responsibility is not			
		limited to being partially responsible for			
		his/her team's performance but is fully			
		responsible as better the conduct of Yoga			
		Instructors & Yoga teachers will be in their			
		respective services, higher the guest			
		satisfaction index ratio will go which will			
		result inrepeat business from guests,			
		referrals to new potential guests and also			
		retention of			
		regular guests, therefore s/he can't be placed at			
		level5 And as job holder's responsibilities are not			
		so wide enough to be fully responsible for			
		the output of the entire Yoga Centre since			
		that's theresponsibility of Centre Head			
		because that includes conducting all			
		required measures to meet/exceed centre's			
		sales target, developing public relations,			
		ensuring IT and data handling of			
		the centre and etc., hence s/he can't be			
		placedat level 7.			

#### SECTION 3 EVIDENCE OF NEED

What evidence is there that the qualification is needed? What is the estimated uptake of this qualification and what is the basis of this estimate?

estimate?				
Basis				
Need of the qualification Please refer to the attached list of job roles and occupations as per the attachment and their career paths as per Annexure 1, which have been derived through extensive industry interactions facilitated from four workshops, and site visits conducted and interaction with representatives from different organizations all over the country. Research was conducted in the Beauty & Wellness sector to capture revenue and manpower requirement estimates till 2022. The research provides the data that the discussed				

of the in the deta and anal proves sepa	ided arately as a arch analysis		
Indu		B&WSSC undertook validation of the job roles with actual end-user industry where such employment is going to be generated and absorbed instead of generic validation of industry. B&WSSC will submit the endorsements from users/intended users of the qualification clearly supporting or otherwise the need for trained people against specific job role. ( <i>The industry validation format had been used</i> )	The Submitting Body would submit the list of industry participation while preparation of the curriculum/ course content of the qualifications. These could include minutes of the meeting/ reports of these consultations
Usaqual	ge of the ification	The SSC will submit details of the employment generated (wherever applicable) and realised by virtue of training in the Qualifications of the sector earlier submitted for NSQF alignment.  B&WSSC is an unorganized sector, hence case studies/evidences will be given.	The submitting body would submit the details of trained and placed data in the proposed qualification (if an existing qualification is being proposed for NSQF alignment) Information about the success of the qualification should be given (e.g. uptake figures, examples of use in recruitment and placement rates (if known) should be given. However, many

	Estimated uptake The global Yoga market is worth \$80 billion and in India, this market is worth INR 490 billion. As per ASSOCHAM report, there is a 35 percent increase in demand for yoga learning in India annually.	Yoga is gaining popularity around the world, while there is a shortage of trained yoga professionals. According to a recent study conducted by ASSOCHAM, the demand for such trainers is likely to grow by 30-35% in the next couple of years.	of the bodies that do not have placement tracking mechanism established in place would provide necessary endorsements by the state/ ministry stating that a tracking mechanism would be institutionalized and placement records shall be provided annually or later, depending on length of qualification.  The Submitting Body should submit the estimated uptake by reflecting the number of the takers for this qualification for at least two years from submission of the qualification		
27	Recommendation from the concerned Line Ministry of the Government/Regulatory Body. To be supported by documentary evidences				
00	N/A				
28	What steps were taken to ensure that the qualification(s) does (do) not duplicate already existing or planned qualifications in the NSQF? Give justification for presenting a duplicate qualification  Under NCVET, there is no other similar STT course.				
29	What arrangements are in place to monitor and review the qualification(s)? What data will be used and at what point will the				

#### qualification(s) be revised or updated? Specify the review process here

The comments, feedback and suggestions were collected through interaction with industry experts. The same will be compiled and justifiable changes will be incorporated in the next/updated version of the QP. This QP is set to be revised before 08/03/2024.

Please attach most relevant and recent documents giving further information about any of the topics above.

Give the titles and other relevant details of the document(s) here. Include page references showing where to find the relevant information.

#### SECTION 4 EVIDENCE OF PROGRESSION

### What steps have been taken in the design of this or other qualifications to ensure that there is a clear path to other qualifications in this sector?

Show the career map here to reflect the clear progression

- 1. Discussing the growth trajectory within each occupation after studying organisational charts of various industry players across small, medium and large-scale organizations.
- 2. Exploring various lateral career opportunities for the discussed qualification
- 3. Ensuring that there is a clear role up in terms of performance criteria qualification experience and skill requirement from lower NSQF Level to higher levels in the hierarchy.

Please refer to attached career path as per annexure 1 which clearly defines the career path.

Please attach most relevant and recent documents giving further information about any of the topics above.

Give the titles and other relevant details of the document(s) here. Include page references showing where to find the relevant information.

- 1. Career Map of Senior Yoga Trainer (B&W)- Annexure 1
- 2. QP BWS/Q2205- Annexure 2

Annexure 1- Career Map of Senior Yoga Trainer (B&W)



#### Annexure 2- QP BWS/Q2205

This publication has been produced with the assistance of the European Union. The contents are the sole responsibility of the EU Skills Development Project and can in no way be taken to reflect the views of the European Union.