



HAIR DRESSER & STYLIST

Sample Question Paper

B&WSSC



SAMPLE QUESTION PAPER

Beauty & Wellness Sector Skill Council

Qualification Name: Hair Dresser & Stylist

QP Code: BWS/Q0202

NSQF Level: 4

Assessment Type: Sample Question Paper

Assessment Structure

Component	Marks
Theory	300
Practical	500
Viva	300
Total	1100

SECTION A – THEORY

Total Questions: 30

Time Allowed: 45 Minutes

Total Theory Marks: 300

Instructions

1. All questions are compulsory.
2. Choose the most appropriate answer for each question.
3. Use of unfair means is strictly prohibited.

Multiple Choice Questions

1. What is the main purpose of preparing the work area before starting hair services?
 - a) Faster service
 - b) Hygiene, safety, and efficiency
 - c) Reduce product use
 - d) Decoration
2. Which practice helps prevent cross-infection in a salon?
 - a) Sharing combs
 - b) Proper cleaning, disinfection and sterilisation
 - c) Reusing towels
 - d) Skipping hand wash
3. Why is waste segregation important in a salon?
 - a) Improve speed
 - b) Environmental safety and hygiene
 - c) Save space
 - d) Reduce staff



4. What should be done if a spill occurs during service delivery?
 - a) Ignore it
 - b) Continue service
 - c) Clean immediately to prevent accidents
 - d) Cover with cloth
5. Why is client consultation required before hair services?
 - a) Billing purpose
 - b) Identify hair condition, needs and contraindications
 - c) Increase service time
 - d) Promote products
6. Which document records client details and services performed?
 - a) Attendance register
 - b) Client consultation card
 - c) Salary sheet
 - d) Feedback form
7. What should be done if a contraindication is identified?
 - a) Continue carefully
 - b) Modify or refuse the service
 - c) Ignore it
 - d) Use extra product
8. Why is correct client positioning important?
 - a) Therapist comfort only
 - b) Client safety, comfort and privacy
 - c) Faster service
 - d) Styling result only
9. Which part of the hair shaft provides strength and elasticity?
 - a) Cuticle
 - b) Cortex
 - c) Medulla
 - d) Follicle
10. Which hair growth phase represents active growth?
 - a) Telogen
 - b) Catagen
 - c) Anagen
 - d) Resting
11. Which scalp condition is characterised by excessive flaking?
 - a) Alopecia
 - b) Dandruff
 - c) Folliculitis
 - d) Psoriasis



12. Why is scalp analysis important before shampooing?
 - a) Save time
 - b) Select suitable products and services
 - c) Improve speed
 - d) Reduce water use
13. What is the primary purpose of shampooing?
 - a) Styling
 - b) Cleansing hair and scalp
 - c) Conditioning
 - d) Colouring
14. Which massage technique is commonly used during shampooing?
 - a) Tapotement
 - b) Rotary massage
 - c) Vibration
 - d) Stretching
15. Why should water temperature be checked before shampooing?
 - a) Save water
 - b) Client comfort and safety
 - c) Improve foam
 - d) Reduce time
16. What should be done after shampooing to remove excess water?
 - a) Blow dry immediately
 - b) Towel wrap the hair
 - c) Apply styling product
 - d) Comb aggressively
17. What is the main objective of blow drying?
 - a) Dry hair only
 - b) Shape, volume and movement
 - c) Straightening only
 - d) Curling only
18. Why is heat protectant used before blow drying?
 - a) Shine only
 - b) Reduce heat damage
 - c) Fragrance
 - d) Colour protection
19. Which factor should be checked continuously during blow drying?
 - a) Time only
 - b) Client comfort and wellbeing
 - c) Product cost
 - d) Noise level



20. Why is sectioning important before haircutting?
- a) Save time
 - b) Accuracy and balance
 - c) Reduce hair fall
 - d) Increase speed
21. Which cutting technique creates softness at hair ends?
- a) Blunt cutting
 - b) Point cutting
 - c) Club cutting
 - d) One-length cut
22. What must be considered before selecting a haircut?
- a) Therapist preference
 - b) Face shape and hair texture
 - c) Product availability
 - d) Time available
23. Why is balance checked during haircutting?
- a) Save time
 - b) Ensure even weight distribution
 - c) Improve speed
 - d) Reduce wastage
24. Why is patch testing done before hair colouring?
- a) Colour accuracy
 - b) Identify allergic reactions
 - c) Save product
 - d) Improve shine
25. Why should manufacturer instructions be followed while using products?
- a) Branding
 - b) Safety and effectiveness
 - c) Reduce service time
 - d) Increase fragrance
26. Which behaviour reflects professionalism at the workplace?
- a) Casual appearance
 - b) Proper grooming and etiquette
 - c) Informal language
 - d) Silent working
27. Why are service records maintained?
- a) Decoration
 - b) Tracking clients, services and inventory
 - c) Marketing only
 - d) Attendance



28. Why is after-service homecare advice important?
- a) Increase billing
 - b) Maintain results and client satisfaction
 - c) Reduce salon visits
 - d) Replace treatment
29. How should client dissatisfaction be handled?
- a) Ignore
 - b) Argue
 - c) Apologise and escalate if required
 - d) End service
30. What is ethical selling of products and services?
- a) Force selling
 - b) Selling based on client needs
 - c) Discount always
 - d) Selling expensive items

SAMPLE



SECTION B – PRACTICAL

Total Practical Marks: 500

Practical Task:

Perform **complete hair service** including consultation, shampooing, blow drying, haircut or styling, maintaining hygiene, safety, client comfort, and post-service care.

Assessment Criteria (Indicative):

- Client consultation and preparation
- Work area hygiene and safety
- Shampooing and conditioning technique
- Blow drying / haircut / styling execution
- Correct tool and product usage
- Client comfort and communication
- Post-service care and advice

SECTION C – VIVA VOCE

Total Viva Marks: 300

Viva Questions

1. Why is consultation important before hair services?
2. Explain the hair growth cycle.
3. What hygiene precautions are required in a salon?
4. Why is patch testing important?
5. How do you handle an unhappy client?

END OF QUESTION PAPER

Note:

This question paper is also available in the following regional languages:

Assamese, Bengali, Gujarati, Hindi, Kannada, Malayalam, Marathi, Odia, Punjabi, Tamil and Telugu.