



SENIOR HAIR DRESSER & STYLIST

Sample Question Paper

B&WSSC



SAMPLE QUESTION PAPER

Beauty & Wellness Sector Skill Council

Qualification Name: Senior Hair Dresser & Stylist

QP Code: BWS/Q0205

NSQF Level: 5

Assessment Type: Sample Question Paper

Assessment Structure

Component	Marks
Theory	300
Practical	500
Viva	300
Total	1100

SECTION A – THEORY

Total Questions: 30

Time Allowed: 45 Minutes

Total Theory Marks: 300

Instructions

1. All questions are compulsory.
2. Choose the most appropriate answer for each question.
3. Use of unfair means is strictly prohibited.

Multiple Choice Questions

1. What is the primary objective of preparing the work area before hair services?
 - a) Save time
 - b) Ensure hygiene, safety, and efficiency
 - c) Reduce product usage
 - d) Improve appearance
2. Which practice helps prevent cross-infection in a salon?
 - a) Sharing combs
 - b) Proper cleaning, disinfection, and sterilisation
 - c) Reusing towels
 - d) Skipping hand wash
3. Why is waste segregation important in a salon?
 - a) Decoration
 - b) Environmental safety and hygiene
 - c) Speed of service
 - d) Storage management



4. What should be done if hair products spill on the floor during service?
 - a) Ignore
 - b) Continue service
 - c) Clean immediately to avoid accidents
 - d) Cover with towel
5. Why is client consultation essential before hair services?
 - a) Billing
 - b) Identify expectations, hair condition, and contraindications
 - c) Increase service time
 - d) Promote products
6. Which document records client details and services provided?
 - a) Attendance register
 - b) Client consultation card
 - c) Feedback form
 - d) Salary register
7. What should be done if a contraindication is identified during consultation?
 - a) Continue carefully
 - b) Modify or stop the service
 - c) Ignore
 - d) Apply more product
8. Why is client positioning important during hair services?
 - a) Therapist comfort only
 - b) Client safety, comfort, and posture
 - c) Faster service
 - d) Styling result only
9. Which part of the hair shaft gives strength and elasticity?
 - a) Cuticle
 - b) Cortex
 - c) Medulla
 - d) Follicle
10. Which hair growth phase is active growth stage?
 - a) Telogen
 - b) Catagen
 - c) Anagen
 - d) Resting
11. Which scalp condition is characterised by excessive flaking?
 - a) Psoriasis
 - b) Dandruff
 - c) Alopecia
 - d) Folliculitis

12. Why is scalp analysis important before shampoo and hair treatments?
- a) Save time
 - b) Select suitable products and services
 - c) Improve speed
 - d) Increase billing
13. What is the purpose of shampooing?
- a) Styling
 - b) Cleansing hair and scalp
 - c) Conditioning
 - d) Colouring
14. Which massage technique is commonly used during shampooing?
- a) Tapotement
 - b) Rotary massage
 - c) Vibration
 - d) Stretching
15. Why should water temperature be checked before shampooing?
- a) Save water
 - b) Client comfort and safety
 - c) Faster service
 - d) Improve foam
16. What is the main objective of blow drying?
- a) Dry hair only
 - b) Shape, volume, and movement
 - c) Straightening only
 - d) Curling only
17. Why is sectioning important before cutting hair?
- a) Save time
 - b) Achieve accuracy and balance
 - c) Improve speed
 - d) Reduce hair fall
18. Which cutting technique creates softness at hair ends?
- a) Club cutting
 - b) Point cutting
 - c) Blunt cutting
 - d) One-length cutting
19. Which factor must be considered before selecting a haircut?
- a) Therapist preference
 - b) Face shape and hair texture
 - c) Time available
 - d) Product cost

20. What is the purpose of checking balance during haircutting?
- a) Save time
 - b) Ensure even weight distribution
 - c) Improve speed
 - d) Reduce wastage
21. Why is patch testing important before hair colouring?
- a) Colour accuracy
 - b) Identify allergic reactions
 - c) Reduce product use
 - d) Save time
22. Which product helps protect hair during heat styling?
- a) Shampoo
 - b) Heat protectant
 - c) Conditioner
 - d) Hair oil
23. What is colour correction used for?
- a) New colouring only
 - b) Fix uneven or unwanted colour results
 - c) Hair straightening
 - d) Hair cutting
24. Why should manufacturer's instructions be followed while using products?
- a) Branding
 - b) Safety and effectiveness
 - c) Reduce time
 - d) Increase fragrance
25. Which behaviour creates a positive impression at the workplace?
- a) Casual appearance
 - b) Professional grooming and etiquette
 - c) Silent working
 - d) Informal communication
26. Why is maintaining service records important?
- a) Decoration
 - b) Tracking services, clients, and inventory
 - c) Marketing only
 - d) Attendance
27. What is the purpose of recommending after-service homecare?
- a) Increase revenue only
 - b) Maintain results and client satisfaction
 - c) Reduce salon visits
 - d) Replace services

28. How should client dissatisfaction be handled?
- a) Ignore
 - b) Argue
 - c) Apologise and escalate if required
 - d) End service
29. Why is teamwork important in a salon?
- a) Reduce workload
 - b) Ensure smooth operations and service quality
 - c) Avoid responsibility
 - d) Speed only
30. What is ethical selling of services and products?
- a) Force selling
 - b) Selling based on client needs
 - c) Discounting always
 - d) Selling expensive items



SECTION B – PRACTICAL

Total Practical Marks: 500

Practical Task:

Perform **complete hair service** including consultation, shampooing, haircut or styling, maintaining hygiene, safety, client comfort, and post-service care.

Assessment Criteria (Indicative):

- Client consultation and preparation
- Work area hygiene and safety
- Correct product and tool selection
- Shampooing and conditioning technique
- Hair cutting / styling execution
- Client comfort and communication
- Post-procedure care and advice

SECTION C – VIVA VOCE

Total Viva Marks: 300

Viva Questions

1. Why is consultation important before hair services?
2. Explain basic hair growth cycle.
3. What hygiene precautions are necessary in hair services?
4. How do you handle client dissatisfaction?
5. Why is post-service homecare advice important?

END OF QUESTION PAPER

Note:

This question paper is also available in the following regional languages:

Assamese, Bengali, Gujarati, Hindi, Kannada, Malayalam, Marathi, Odia, Punjabi, Tamil and Telugu.